

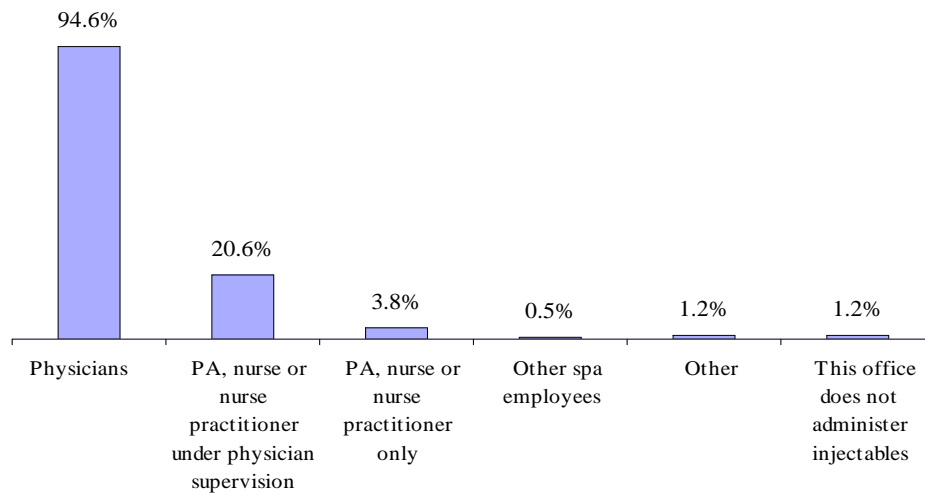


## Top Level Findings from Member Injectable Survey

The following information was reported from a survey sent to members of ASAPS, AAFPRS and ASOPRS in June/July 2007. Findings include:

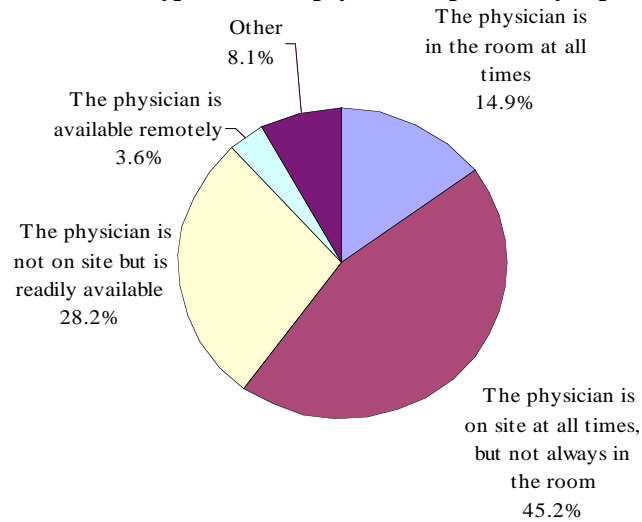
1. The majority of our combined membership, 94.6% perform cosmetic injectable treatments themselves (the physician administers the injectables).

**Who administers injectables at your office or medi-spa?**



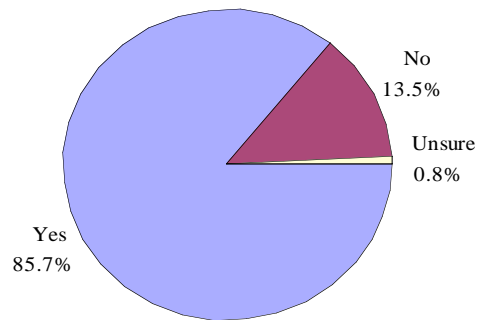
2. The majority of our combined membership, almost half, have direct physician oversight of clinical injectors: 45.2%

**If injectables are administered by someone other than a physician, what is the typical level of physician supervision you practice?**



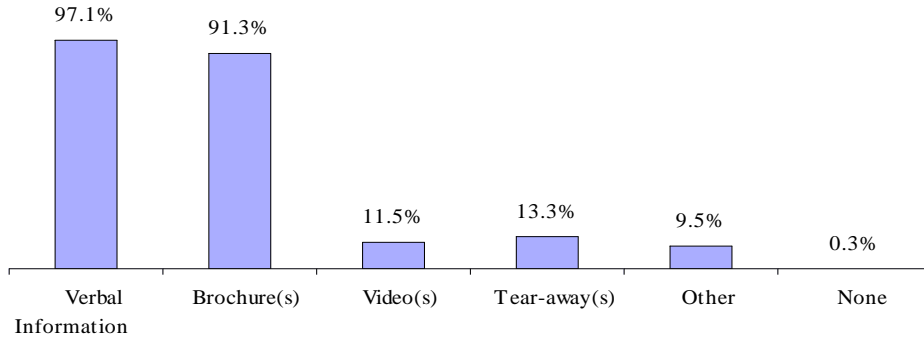
3. The majority of patients need to sign informed consent documents: 85.7%

**Do patients receiving injectables at your facility need to sign an informed consent document?**



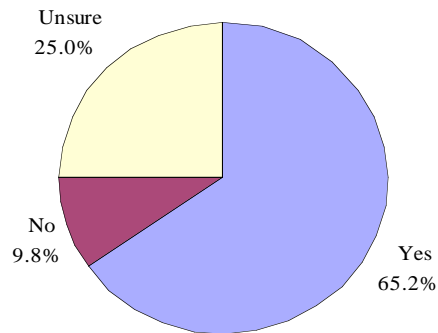
4. The vast majority of patient education is given verbally or in brochure format.

**Which of the following types of injectable-related patient education does your facility provide?**



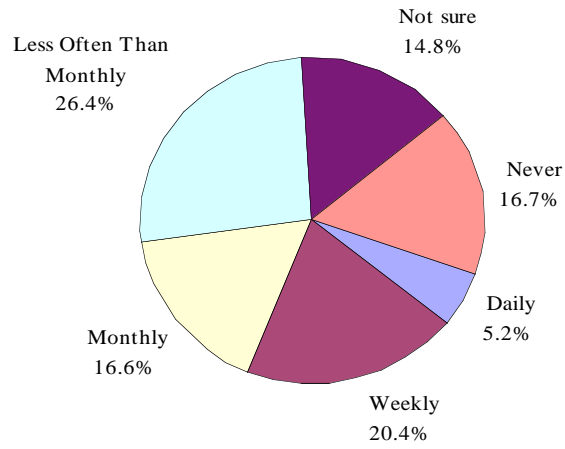
5. An alarming 28% were unsure that buying off-shore injectables is illegal

**Is it your understanding that the purchase of injectable products from off-shore sources is illegal, even if the product is approved by the FDA?**



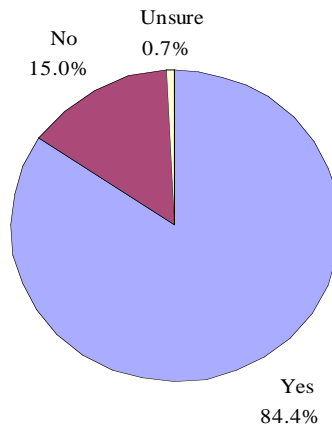
6. 20% of our group receives weekly solicitations from off-shore pharmacies

**How often do you receive solicitations from off-shore pharmacies selling injectables, dermal fillers or neurotoxins?**



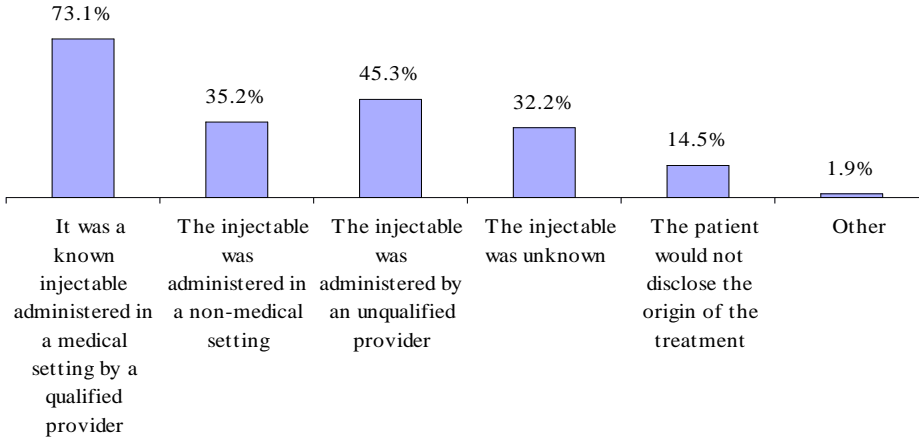
7. 84% have seen complications from injectables

**Have you ever seen a patient with complications from injectables?**



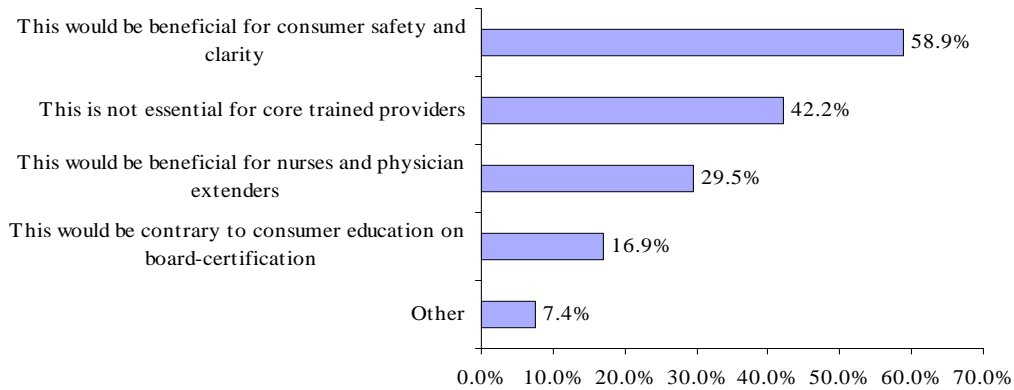
8. Complications seen occur either from injectables administered in a non-medical setting, administered by an unqualified provider or from patients injected with an unknown substance

**If yes, what were the circumstances surrounding the complication(s)?**



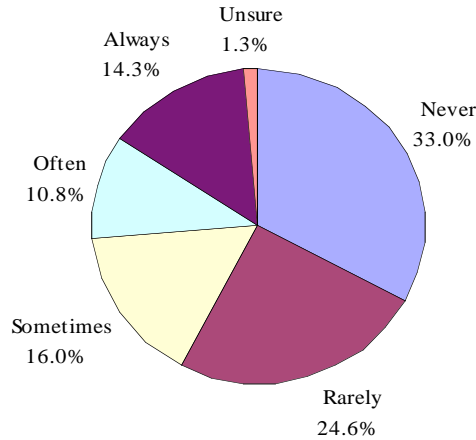
9. Almost 59% thought a universal injector certification program would be beneficial to the public.

**What is your opinion about a universal certificate program to identify qualified injectors?**

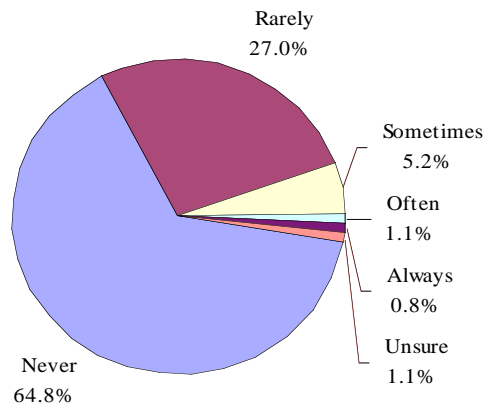


10. The majority of physicians do not show patients packaging to demonstrate authenticity of U.S. FDA approved product and the vast majority of patients do not ask to see packaging.

**How often do you or the injector in your practice show patients injectable packaging to demonstrate authenticity?**



**How often do patients ask to see injectable packaging?**



Assuming that this sample represents a random selection of ASAPS, AAFPRS, and ASOPRS members, this study has a +/- 3.5% margin of error at a 95% level of confidence. (In other words, we can be 95% certain that this survey's results will be within +/- 3.5% of the collective responses of all members.)